



# ARNOLD Licensing Program

- + Protection under patent and branding law for all licensed products
- + Comprehensive provision of servicing and training
- + Support in the event of technical problems

➔ [www.arnold-fastening.com](http://www.arnold-fastening.com)

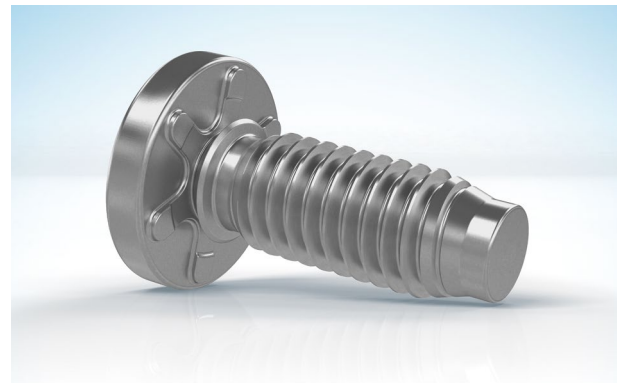


# The market challenges

Globalisation brings with it an increase in worldwide demand for goods, forcing companies to expand beyond their regional and national borders and penetrate new markets, which creates an increase in international commercial interrelationships.

## Meeting customers' requirements

The result is stronger competition, particularly in the production and financial markets sectors. Besides the challenge of the growing pressure of competition, at ARNOLD we also have to cope with the requirements of customers to have worldwide availability of products and to avoid single sourcing. Moreover, we have to circumvent trade barriers and open up and deal with strategically important markets in order to be able to service the global demand for high-quality fasteners.



### What are the market's driving forces?













# ARNOLD provides the solution: International Fastening Technologies

To cope with these requirements, ARNOLD is offering an exclusive licensing program, which goes by the name of **International Fastening Technologies**, whereby customers obtain user rights for technically high-quality licence products along with the relevant expertise. In the next few slides we explain these and other services and the benefits that this program is offering.



## What the exclusive licensing program covers

 <p>Exclusive access to ARNOLD products</p>	 <p>Provision of the expertise required to manufacture the products</p>	 <p>Access to licensed product manuals</p>
 <p>Updates on enhancements to licensed products</p>	 <p>Technical training courses</p>	 <p>Training on licensed product marketing</p>
 <p>Use of brands accompanying the products</p>	 <p>Support in the event of technical problems</p>	 <p>On-site support</p>
 <p>Product samples</p>		

### The ARNOLD benefits you get

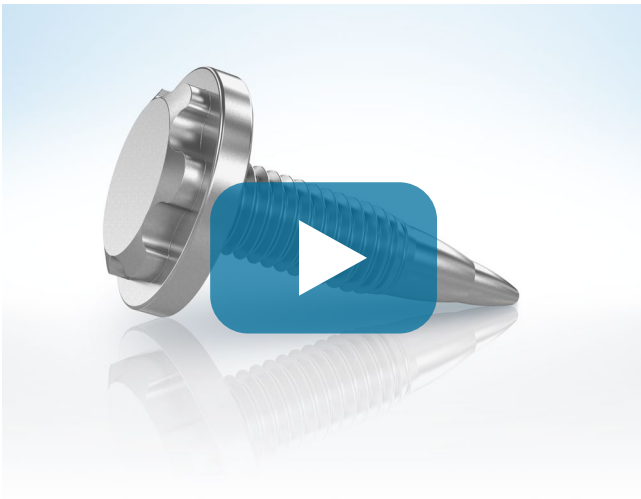
- + Image of a high-quality manufacturer of innovative fasteners
- + Protection under patent and branding law for all licensed products
- + Licence bundle consisting of property rights, branding and expertise
- + Comprehensive provision of servicing and training provided throughout the contract period
- + Immediate, expert support in the event of technical problems



## Exclusive licensing program

### Flowform®

Flowform® is a flow-hole and thread-forming screw providing a no pre-drill join, accessible from one side, and fully automated. Furthermore, Flowform® fastenings are also very economical and reliable.



#### Advantage

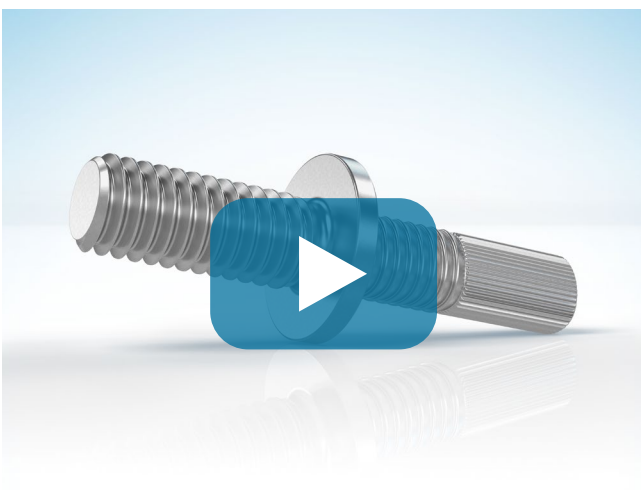
- + No pre-drilling operations
- + No thread-rolling
- + No chips formed during screw-in
- + Greatly reduced cycle times

#### Benefits

- + Cut work steps
- + Fastening is detachable
- + Suitable for metal fastenings and multi-material mixes

### TriPress®

TriPress® is a trilobular quick fastening system that can be clinched into plastic, light metals and steel. You can join two components quickly and economically by pressing in the TriPress® fastener.



#### Advantage

- + Permanent fastening
- + Reliable press-fit process
- + Greater vibration resistance
- + Low assembly costs

#### Benefits

- + 75% less fitting time
- + Independent of pre-stress forces
- + Force-controlled press-fit
- + No assembly errors

## LocTec<sup>®</sup>

LocTec<sup>®</sup> is a fastening that is resistant to most of the conventional tampering attempts thanks to a combination of screw-driver and assembly tool. So reductions in time and money can be made by creating lock fastenings.



### Advantage

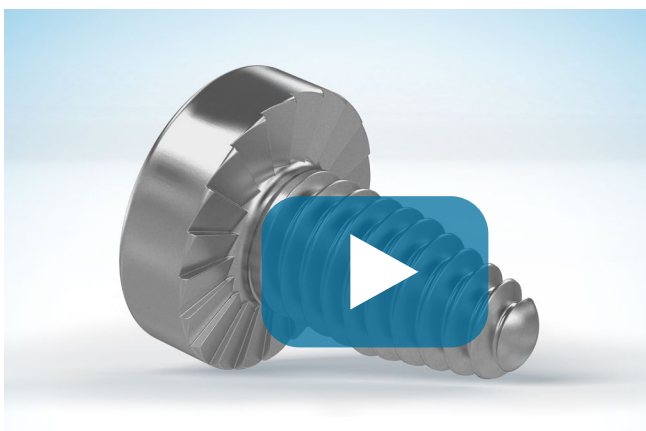
- + Accurate transmission of torques
- + Cannot be detached without destroying the fastening
- + No waste pieces
- + Automated assembly possible

### Benefits

- + No additional locking elements
- + No corrosion restrictions
- + No risk of damaging the component

## Sheetite<sup>®</sup>

With Sheetite<sup>®</sup> you make use of the technological and economical advantages of fastening directly into sheet metals. The fastener is screwed directly into a pre-drilled metal sheet, using existing plant and equipment.



### Advantage

- + Reliable
- + Low cost
- + Flexible
- + Easy to assemble

### Benefits

- + No need for additional work steps
- + No need for additional locking elements, tools, or machinery



# The ARNOLD GROUP

Wherever customers need us.

## The ARNOLD GROUP

ARNOLD – this name is internationally renowned for efficient and sustainable fastening systems on the highest level. With a foundation of many years of expertise in the production of intelligent fastening systems and very complex extruded parts, the ARNOLD GROUP has developed over a number of years into a comprehensive supplier and development partner for complex fastening systems. With our positioning of “BlueFastening Systems” this development process will continue under a united and harmonized structure. Engineering, fasteners, and functional parts, together with feeding and processing systems, all from a single source – efficient, sustainable and international.



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**ARNOLD UMFORMTECHNIK**  
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